

**YBA GUEST  
SPEAKER:  
CHRIS RELTH**

# INTRODUCTION

- My name is Chris Relth. I was born and raised in Concord, CA
- I work for Artemis Search Partners
- Artemis Search Partners is an Executive Search and IT Staffing Firm. We help our clients attain the otherwise unattainable candidates to grow their businesses
- My role at **Artemis Search Partners** is **Founder and Managing Partner**
- Being a small business owner, I wear a lot of hats, including setting the company's strategic objectives, vision, business development, managing the team, and my favorite: building the company culture



# The **Early** Years...

I was born and raised in Concord, CA



This is a picture of me at age 6.



This is a picture of me at age 10.

# More **Early** Years...



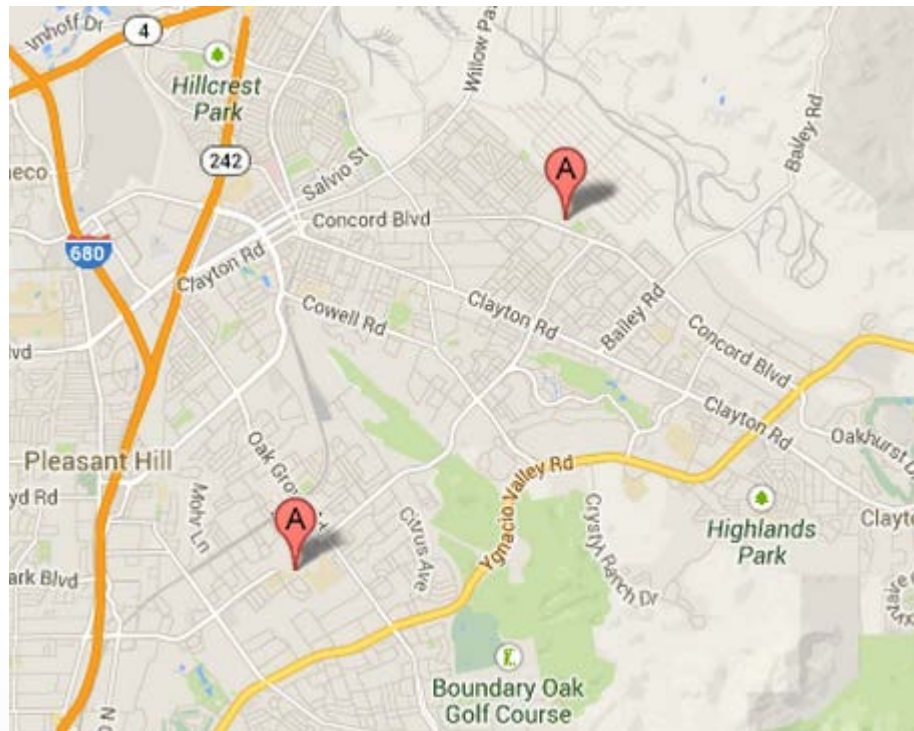
This is a picture of me when I was 7.



This is a picture of me when I was 8.

# HIGH SCHOOL

- I attended De La Salle and Concord High in Concord, CA

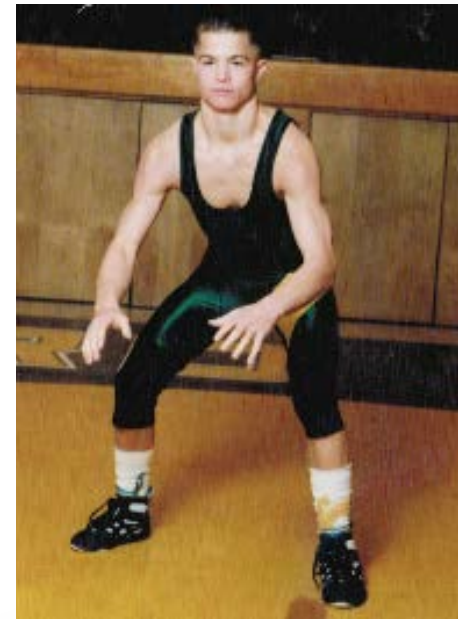


# HIGH SCHOOL

- As a HS student I was involved in sports and activities including football, wrestling, baseball, and trying to be cool.
- As a HS student I was a legacy name, a bit shy, and spent my fair share of time in detention.



Here is a shot of me in HS



Me as a 9<sup>th</sup> grade student

# HIGH SCHOOL

## Things I enjoyed in HS

- Playing sports
- Negotiating with teachers
- Being coached or mentored
- Hanging out with friends

## Things I did not enjoy in HS

- Growing or lack thereof
- Following rules
- HS politics
- Activities that were not engaging

# HIGH SCHOOL

## Activities/Athletics in HS

- Football
- Wrestling
- Baseball
- Waterskiing
- Gymnastics/ Tumbling coach

## Jobs I Worked While in HS

- Safeway
- Cutting hair
- Variety of projects for my dad
- Chimney tear down





# HIGH SCHOOL

## Fondest Memories from HS

- Building relationships
- Sports Practices
- How cool we thought we were
- Things that were a big deal that ultimately are small in the grander scheme

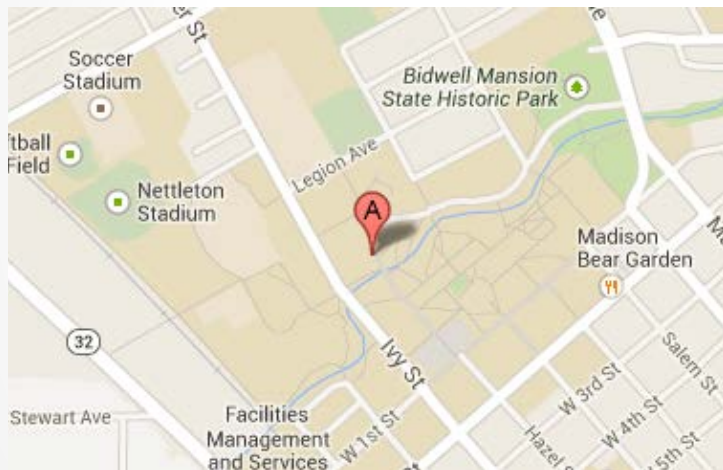
## Obstacles I Had to Overcome in HS

- My first day!
- Seeing the bigger picture
- Failures in sports
- Staying on the straight and narrow



# College

- I attended college in Chico, California



California State University, Chico



My 2<sup>nd</sup> year of college

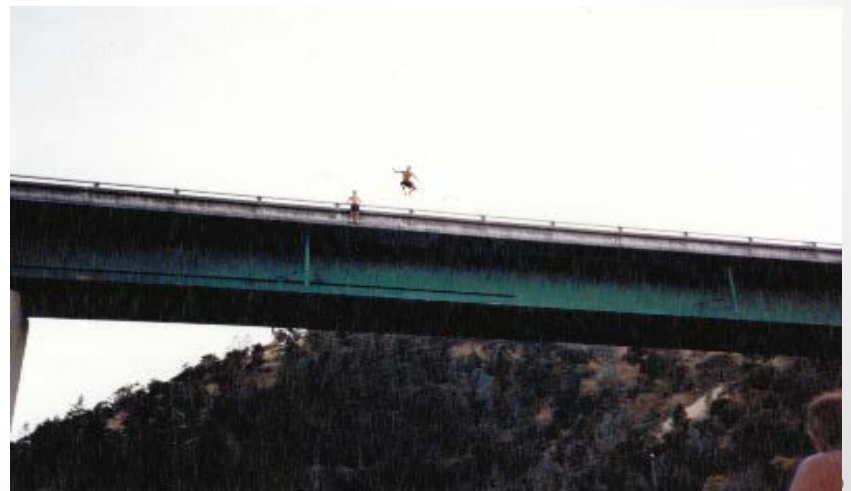
# College

## Activities/Athletics in College

- Football
- Beta Theta Pi Fraternity
- Sports Chair, Social Chair, House Manager, President
- Lifting Weights
- Anything that got the adrenaline going

## Jobs I Worked While in College

- Mobile windshield sales
- Home window sales
- Barber
- Party planner



# College

## Favorite Classes

- Bio-Medical Ethics
- Speech classes
- Political Science
- Leadership

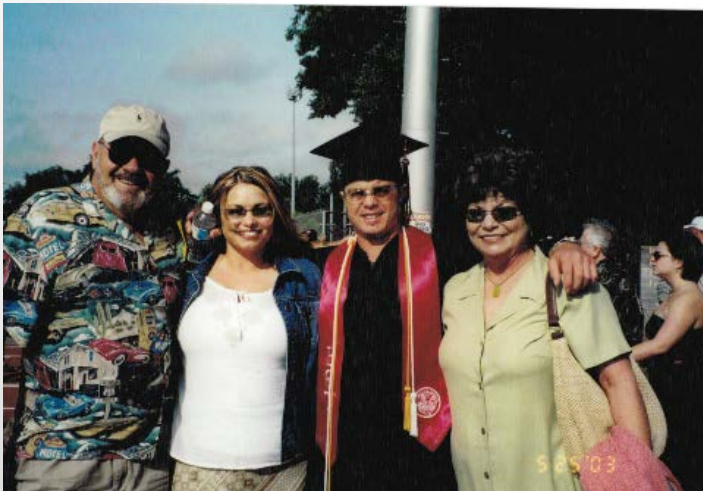
## Least Favorite Classes

- Plant and soil science
- MATH
- Statistics

# College

## Fondest Memories

- Mystery Trip
- Poker Run
- Fraternity Sports
- Jenny Jones Show
- Making friends

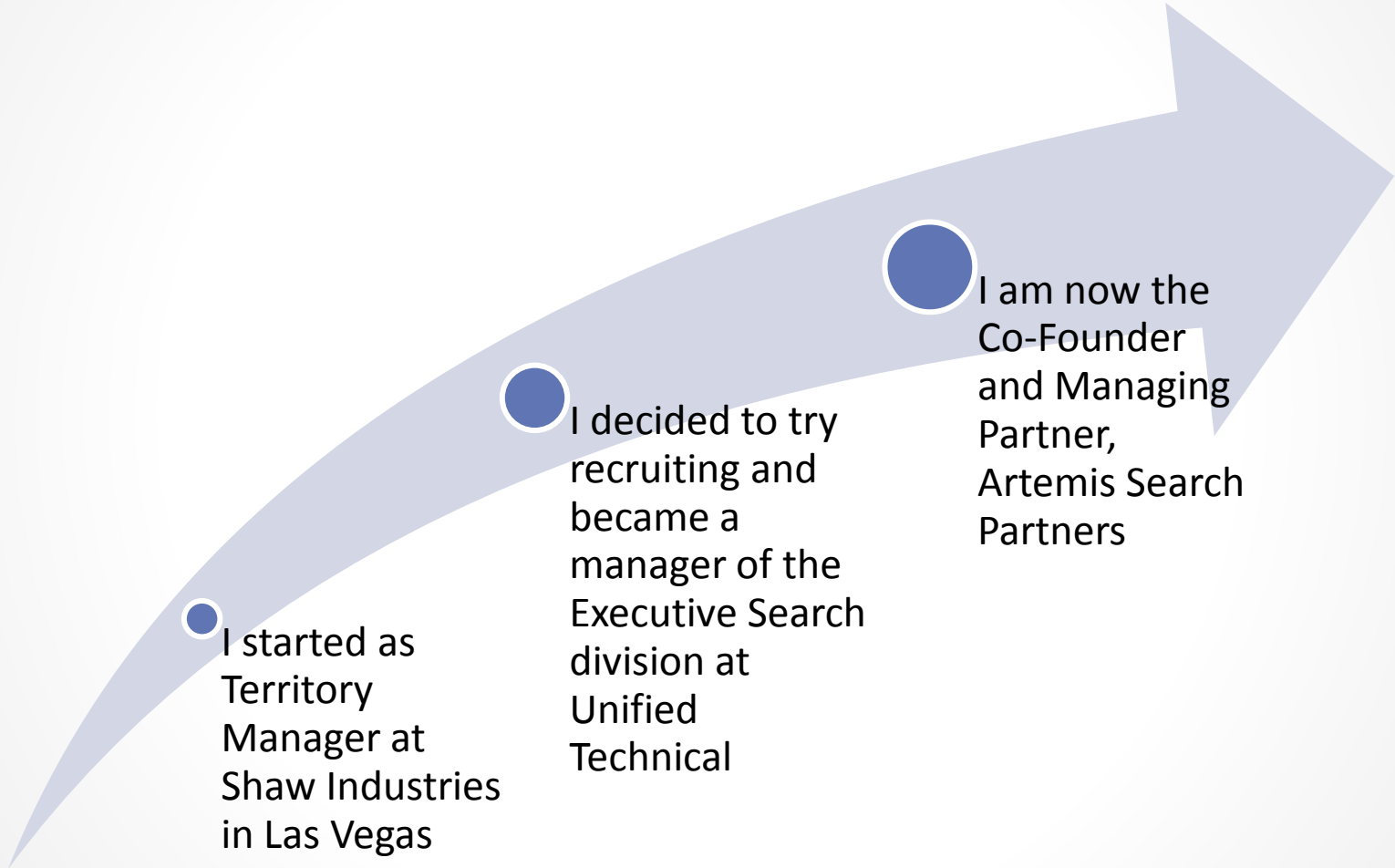


## Obstacles I Had to Overcome

- Prioritizing classes
- Feeling engaged
- Finding my way



# Career Path



# Career



# Career

## My First Job

- Territory Manager for Shaw Industries a Berkshire Hathaway company
- Sales training/resume builder
- Sold flooring to designers
- Terrible territory in Las Vegas

## My Worst Job

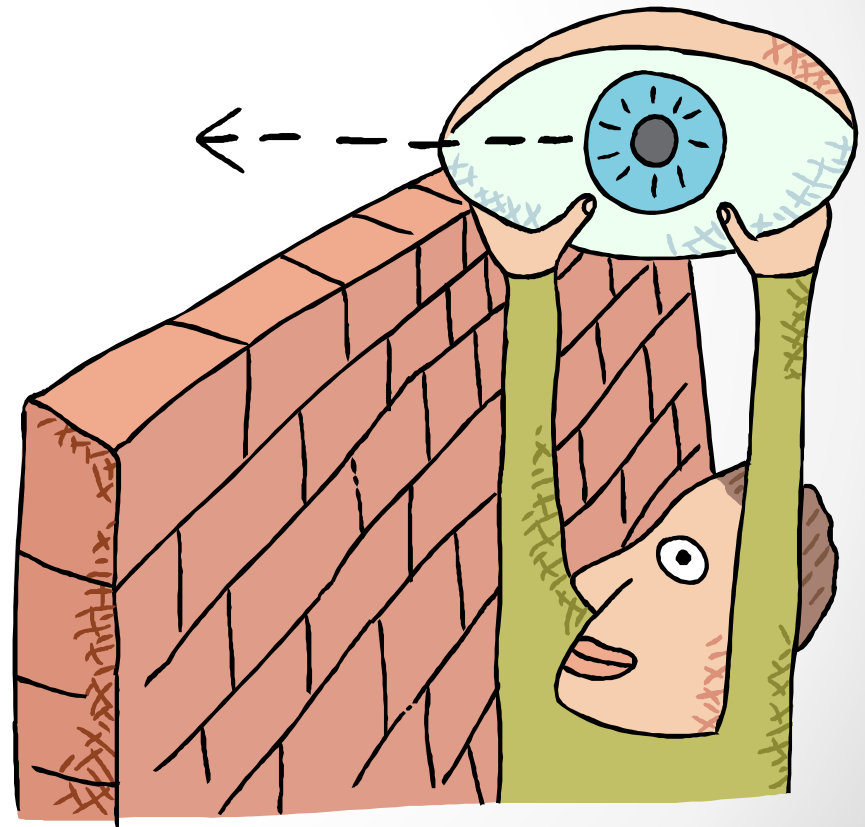
- Recruiter in the Mortgage industry



# Career

Some challenges I had to overcome in my career

- Expecting things to happen overnight
- Being told no
- Working in culture of poison
- Finding meaningful work (changing my lens)
- Being futuristic
- Moving



# CURRENT ROLE

## History

- Founded in 2009
- Named after the Greek goddess of the hunt

## Size

- 2 Managing Partners
- 7 recruiters
- 1 Human Resources Representative
- Interns

## Location

- Irvine, California

## Products

- Attaining the otherwise unattainable candidates for our clients
- Securing the best candidates IN the market not ON for clients while lowering attrition

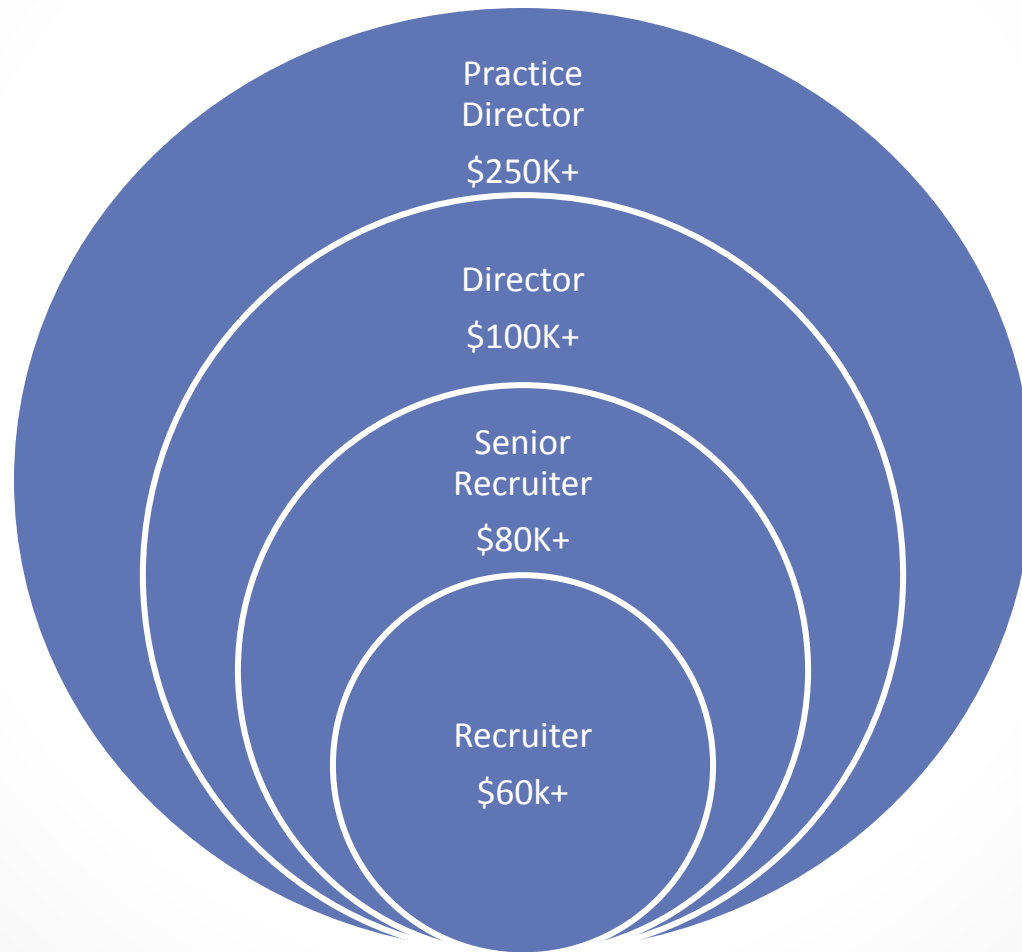
## Services

- Executive Search and Consulting
- Temporary and Contract

# Current Role



# Career Compensation



# ACADEMIC EXERCISE

- We will now spend several minutes discussing the day's academic module and how it is relevant in the 'real world'

# QUESTION AND ANSWER

