

# Riding The Big Wave Of My Life

### Career Path

- 1. I will work for 2001 at a business to get some working experience.
- 2. I will continue to work for 20 years.
- 3. I will get my master's degree.

### Introduction

I was born on 10/10/97 in San Francisco, CA. I am currently a high school senior. I am interested in business and I want to go to college. I am also interested in sports and I want to be a professional athlete.

### CAREER

### HIGH SCHOOL

I attended Galati High School in Corcoran, CA.

### ACADEMIC EXERCISE!

We will now spend several minutes discussing the day's academic material and how it is relevant in the "real world".

### The Early Years...

I was born in Corcoran and raised in Yuba City, CA.

### More Early Years...

A little about my family...

My father is a police officer and my mother is a nurse. I have two brothers and one sister. I am the youngest child in my family.

### College

### College

I went to University of California, Irvine (UCI).

# Riding The Big Wave Of My Life

### Career Path

- 1. I will work for 2013 at a business to gain working experience.
- 2. I will complete a Vocational Certificate program.
- 3. I will get my career advanced skills.

### Introduction

- 1. My name is [Name] and I am [Age] years old.
- 2. I am from [Location].
- 3. I am currently a [Grade] student at [School Name].
- 4. I am interested in [Field] and I want to study [Degree].
- 5. I am excited to share my journey with you.

### CAREER

### HIGH SCHOOL

I attended Galati High School in Corvallis, CA

### ACADEMIC EXERCISE!

We will now spend several minutes discussing the day's academic material and how it is relevant in the "real world"

### The Early Years...

I was born in [Location] and raised in [Location], CA.

### More Early Years...

A little about my family...

My father is [Name] and my mother is [Name]. They are both [Profession].

### College

I went to University of California, Irvine (UCI)

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# *Introduction*

- My name is Quy "Q" Nguyen and I am 38 years old.
- I work for Allyance Communications.
- Allyance is a Telecom & Cloud Computing consulting company.
- My role at Allyance is Founder & CEO. Take out trash to client wine & dine :)
- This this my 4th entrepreneurial company



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## *The Early Years...*

I was born in Vietnam and raised in Hartford, CT and Cerritos, CA



6 yrs old



8 yrs old



## *More Early Years...*

A little about my family...



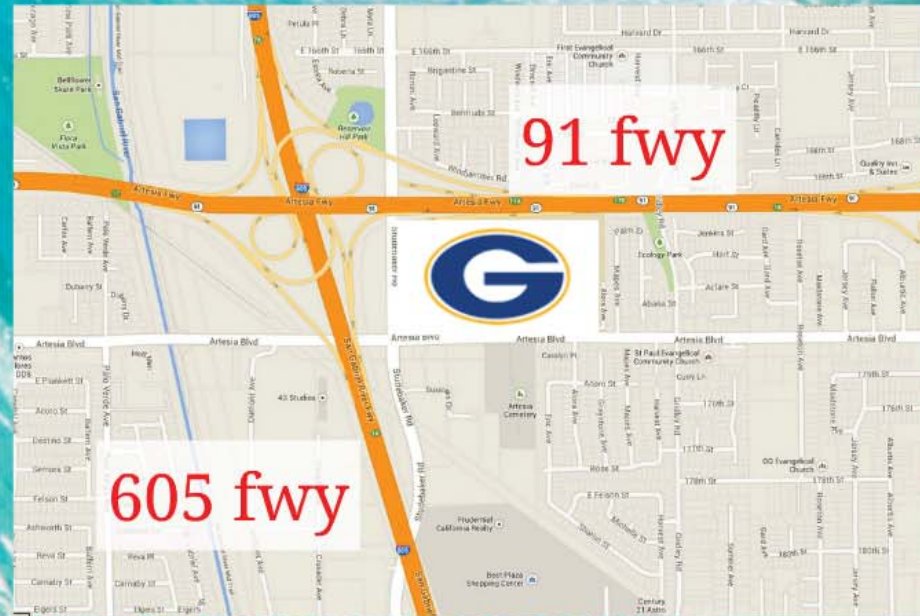
This is a picture of my older brother (Sy), my mom and me before we left Vietnam



This is our family after we arrived in Hartford, CT

# HIGH SCHOOL

I attended Gahr High School in Cerritos, CA



## HIGH SCHOOL

...and I was just excited to go to school and meet new people. I was in the same class as my friend, and we were both in the same class. I was in the same class as my friend, and we were both in the same class. I was in the same class as my friend, and we were both in the same class.



## High School

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## High School

Finest memories from HS:

- Having friends that laughed and joked a lot
- Making lasting friendships
- Having different groups of friends: Smart, Cool, Jocks
- Didn't get bullied like back in Hartford, CT
- Feeling accepted
- Having teachers that care

Distasteful memories from HS:

- Not having money to do much
- Sneaking clothes and getting caught
- Not having supportive parents
- Being away from my mom and brother in Connecticut
- Looking for father figure
- Sneaking at night to find food



## High School

- |   |  |
|---|--|
| <p>Things I enjoyed in HS</p> <ul style="list-style-type: none"> <li>- Late classes</li> <li>- Math</li> <li>- Art</li> <li>- Science</li> <li>- PE</li> <li>- Football</li> <li>- Basketball</li> <li>- Soccer</li> <li>- Being an athlete</li> <li>- Making friends</li> <li>- Having fun</li> <li>- Being accepted</li> <li>- Having teachers that care</li> </ul> | <p>Things I hate in HS</p> <ul style="list-style-type: none"> <li>- Late classes</li> <li>- Math</li> <li>- Art</li> <li>- Science</li> <li>- PE</li> <li>- Football</li> <li>- Basketball</li> <li>- Soccer</li> <li>- Being an athlete</li> <li>- Making friends</li> <li>- Having fun</li> <li>- Being accepted</li> <li>- Having teachers that care</li> </ul> |
|---|--|

# HIGH SCHOOL

- As a HS student I was involved in sports and activities including: Asso Student Body (ASB), Tennis and many clubs.
- As a HS student I was pretty much a normal kid. I had many different groups of friends: My nerdy study group, my athletic buddies and the DJ/ party friends. Never got into trouble and had 3.75 GPA.
- I noticed that having diverse sets of friends allows you to learn more and has it's purposes



Senior Photo



Senior Prom



Tennis Team

# High School

## Things I enjoyed in HS

- Some Classes
  - Math
  - Auto
  - Computer
- Sports
  - Tennis
  - Basketball
  - Football
- In- School Activities
  - ASB: Dir of Publicity
- Out-School Activities
  - Playing Video games
  - DJing/Dancing
  - Hanging w/ my friends

## Things I hate in HS

- Some classes and teachers
  - Science & Chemistry
  - English
- The Gangs: The Mexico gangs
- Mean teachers



# High School

## Activities/Athletics in HS

I had a busy working dad and evil stepmother. I raised myself while living under their roof. I promised my dad that I would take care of myself if he allowed me to live with them in California. He was very strict about doing well in school. I couldn't do any activities unless I got good grades.

## Jobs I worked while in HS

I've been working since I was 12yrs old. Some of the jobs I had in HS : Orange Julius (Jamba Juice), Merry Go Round (Urban Outfitters) and the GAP.



# High School

## Fondest memories from HS

- Having friends that laughed and joked a lot
- Making lasting friendships
- Having different groups of friends: Smart, Cool, Jocks
- Didn't get bullied like back in Hartford, CT
- Feeling accepted
- Having teachers that care

## Obstacles/Adversity you had to overcome in HS

- Not having money to do much
- Stealing clothes and getting caught
- Not having supportive parents
- Being away from my mom and brother in Connecticut
- Looking for father figure
- Sneaking at night to find food



# College

I went to University of California, Irvine (UCI)



Obstacles or adversity that you had to overcome

- Survived off \$150 per month
- No guidance or mentor
- Worked part time and go to class
- Had to drop out for 2 semester; surgery on lower back



write classes



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Jobs I worked while in College

The GAP  
EAO (Early Academic Outreach)



# College

## Activities/Athletics in College

- Fraternity
  - Theta Delta Beta
- Clubs
  - Kaba

## Jobs I worked while in College

- The GAP
- EAO (Early Academic Outreach)
- Cutco Knives



# College

## Favorite classes

- Economic
- Math

## Least favorite classes

- French
- Biology



# College

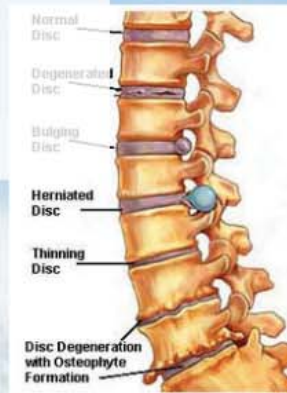
## Fondest memories

- Finally out the house: Complete Independent
- Partied and studied when I wanted
- Making new friends: Still BFF today
- Started flower business & travel agency
- Learned Entrepreneurial spirit



## Obstacles or adversity that you had to overcome

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# Career Path



- I am now the CEO of a Telecom & Cloud consulting company

- I then started a Venture - Catalyst company

- I began my career in retail sales



# CAREER



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# CAREER

## My first Job

**My first job was working on a farm in Connecticut. I worked with plants and shoveling horse & cow poop**



## My worst Job

**My worst job was standing at gas station and asking people to switch over their long distance phone plan. I felt like a homeless person going car to car asking for help.**



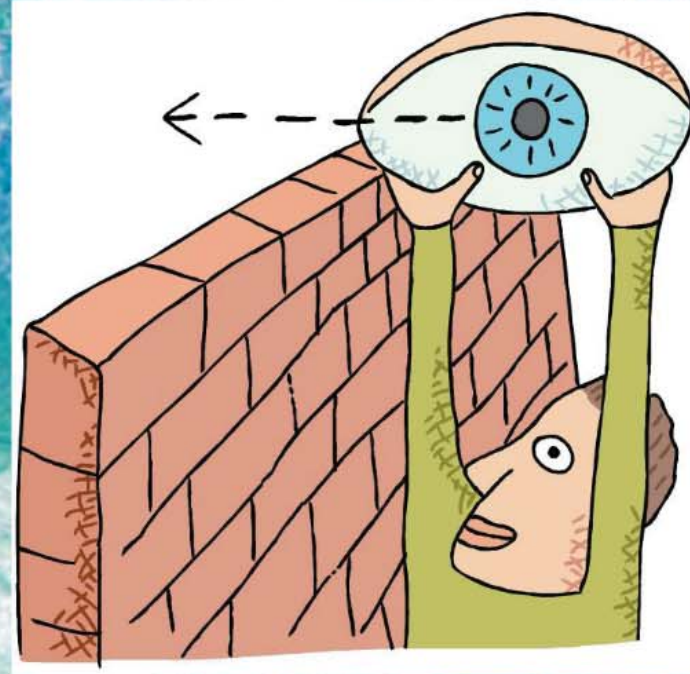
# CAREER

**Some challenges I had to overcome in my career**

**Starting companies is always hard. The key to success is always believing in yourself and never giving up.**

**4 advices :**

- **Have a strong "WHY"! My mom was my WHY!**
- **Have a Plan**
- **Have 2 of more supporters**
- **STTNIOOP**



# CURRENT ROLE

History

**Alliance Communications was formed in 2001.  
We provide Telecom & Cloud Computing consulting services**

Size

**Alliance has approximately 35 employees & contractors**

Location

**Alliance has office in Irvine, CA but services clients around the world**

Products

**VoIP telephones**

Services

**Alliance helps client determine which provider best fits their technology needs**



at&t



CenturyLink™



terremark



tw telecom

Sprint



# CURRENT ROLE



# Career Compensation

**Management**  
**\$125K - \$750K**

**Sales**  
**\$65K - \$450K**

**Finance**  
**\$50K - \$125K**

**Client Services**  
**\$45K - \$80K**





## *ACADEMIC EXERCISE*

We will now spend several minutes discussing the day's academic module and how it is relevant in the 'real world'



# *QUESTION AND ANSWER*

# Q: Riding The Big Wave

### Career Path

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- 2. I will complete my AP Calculus BC exam in the fall.
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