

INTRODUCTION

- My name is Mark Stagen and I am 40 years old.
- I work for Emerald Health Services
- Emerald Health Services is a healthcare staffing firm that provides Registered Nurses to hospitals (Travel Nurses).
- My role at Emerald is Founder and CEO.
- I have had several companies before Emerald (real estate, technology, etc...) and founded Emerald 10 years ago.



The **Early** Years...

I was born and raised in Los Angeles, California



This is me at 9 years old...



....at 11 years old



.....and 13 years old.



More **Early** Years...

A little about my family...



This is a picture of me, my two sisters (Julie and Monica) and my parents.

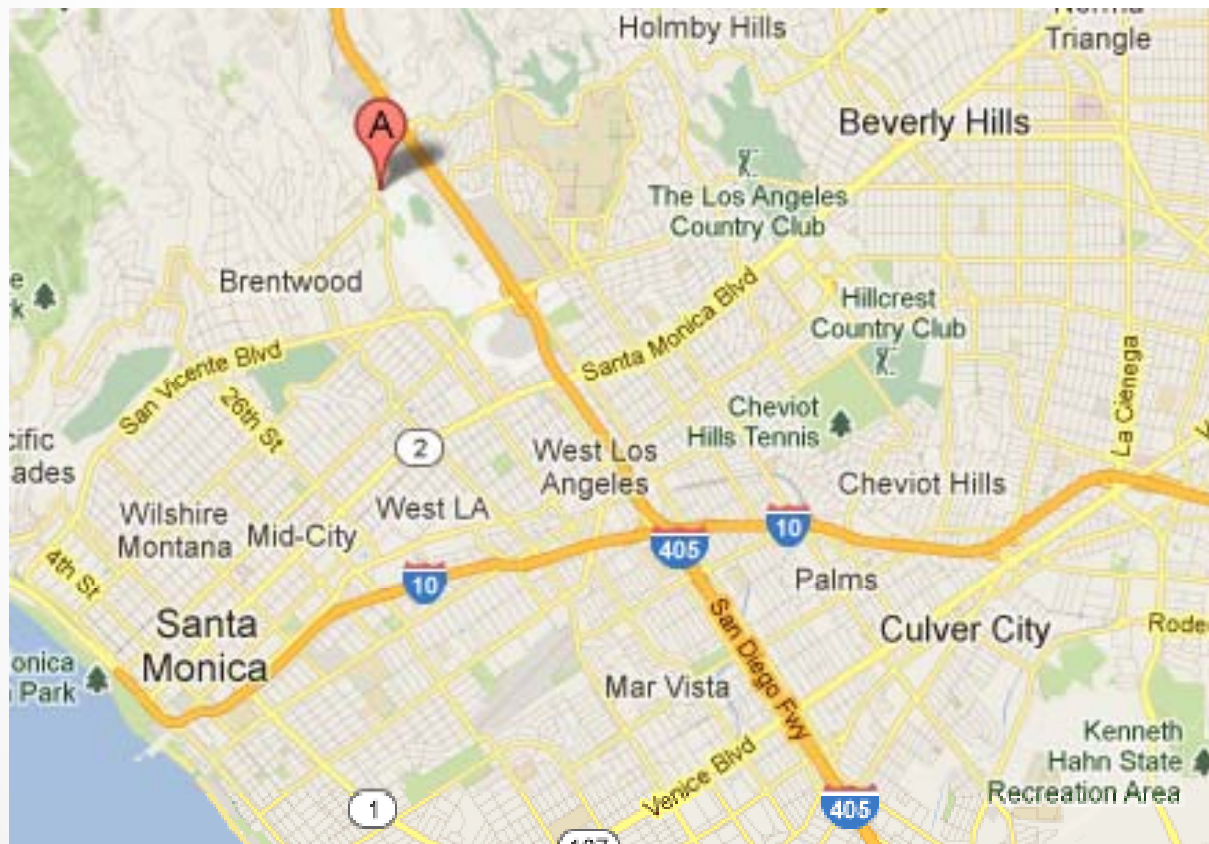


This is a picture of me and my two sisters.



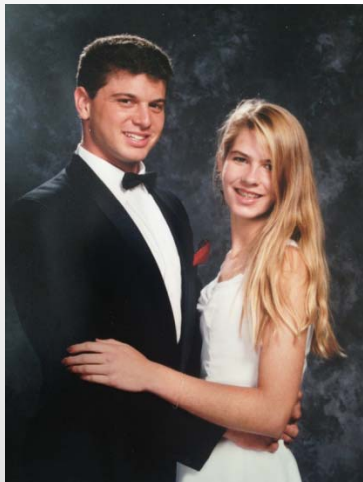
HIGH SCHOOL

- I attended Brentwood HS in Los Angeles, CA



HIGH SCHOOL

- As a HS student I was involved in lots of sports and activities including: the school newspaper, football and comic books.
- As a HS student I was pretty much a normal kid. Not too popular, but not unpopular. I had a good group of friends and was very busy with academics, sports and activities.



Senior Prom



Junior Year with my buddies



Football team



HIGH SCHOOL

Things I enjoyed in HS

- Some classes
 - History
 - Biology
 - Government
- Sports
 - Football
 - Track & Field
- In-School Activities
 - School Newspaper
- Out of School Activities
 - Comic Books
 - Paintball

Things I did not enjoy in HS

- Some classes and teachers
 - Math
 - Chemistry teacher (hated her)
- Detention
 - I got a lot of detention for doing stupid stuff
- School “cliques”
 - I was never one of the “cool” kids

HIGH SCHOOL

Activities/Athletics in HS

I was extremely busy in HS and rarely got home until about 7-8pm. I would then eat a quick dinner and do homework every night until about 11pm. We weren't allowed to watch any TV or play on the computer until all homework was done.

Jobs I worked while in HS

I've been working since I was 12. Some of the jobs I had in HS were: washing neighbors' cars for \$5 each, working at construction sites and selling comic books (I opened a comic book store when I was 15).



HIGH SCHOOL

Fondest memories from HS

- Hanging out with my friends
- Getting good grades
- Playing sports and participating in school activities
- Having my own business and making \$\$\$

Obstacles/Adversity you had to overcome in HS

- Most of my friends didn't have to work so I got a lot of grief from them...
- I sometimes wanted to be in the "cool" crowd but they wouldn't let me in. Most of them turned out to be losers as adults and so now I get to smile ;-)



College

- I attended college at Yale University in New Haven, CT



New Haven, Connecticut



My 2nd year of college

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College

Activities/Athletics in College

- Football
- Fraternity
- Traveling

Jobs I worked while in College

- I worked in the basement of the library, supervising the microfilm machines and research computers. It was the only job I could find that was quiet and would allow me to get some studying done while I got paid.

College

Favorite classes

- History
- Political Science
- Economics
- Psychology

Least favorite classes

- Chemistry
- English

College

Fondest memories

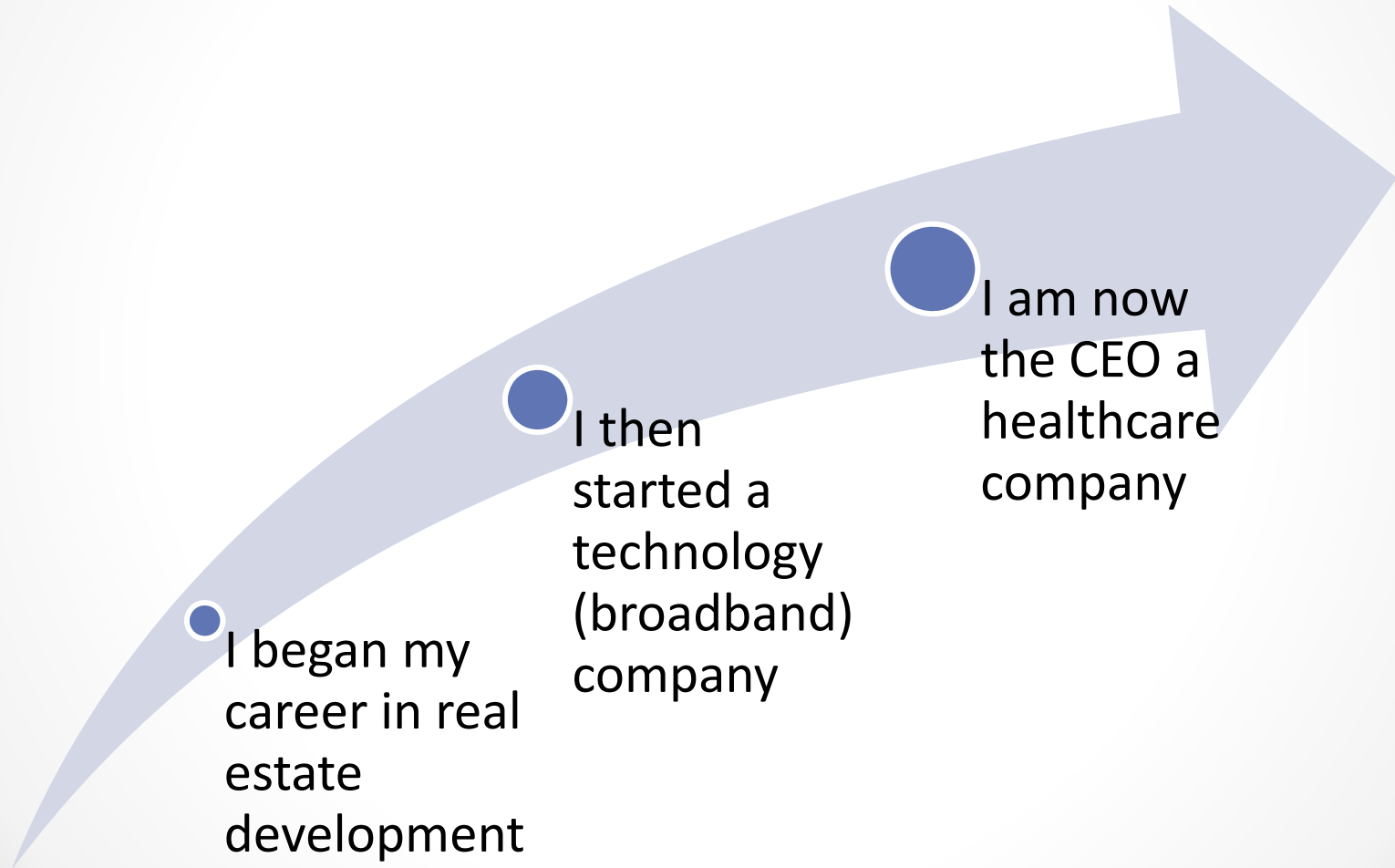
- Making new friends
- Learning to be independent by living 3,000 miles from home
- Traveling to new cities (i.e. NYC, Boston, etc...)
- Playing football

Obstacles or adversity that you had to overcome

- My parents went broke shortly after I started college
- I had to go to work full time in college and finish college in 3 years because I couldn't afford any more.



Career Path



Career

EMERALD HEALTH SERVICES



Emerald supplies temporary
nurses to hospitals



Halloween at Emerald offices

Career

My first Job

- My first job was washing neighbors' cars. I went around the block and offered to wash everyone's cars for free. If they liked the way I washed their cars, they had to sign me up for \$5/car every week. I got lots of people to sign me up ;-)

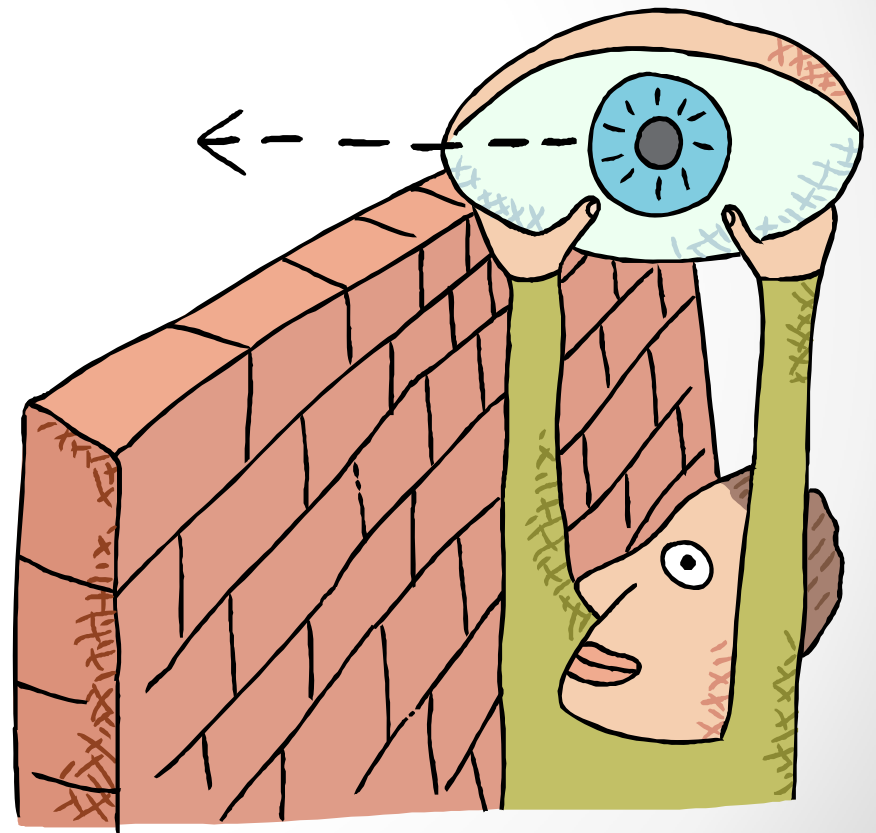
My worst Job

- My worst job was the summer I spent in construction, crawling under houses installing angle-braces to protect houses against earthquakes. I spent 10 hours per day in a dark, dirty 3 foot crawl space with a mask on, hammering in earthquake braces. It was a llllooonnnngggg summer ☹️

Career

Some challenges I had to overcome
in my career

Starting companies is always hard. Everyone is always telling you why it won't work and why you will fail. The key to success is always believing in yourself and never giving up. I've encountered a lot of setbacks in my careers and I've always just brushed myself off and kept fighting.



CURRENT ROLE

History

- Emerald Health Services was formed in 2002.
- We provide nurses to hospitals throughout the US

Size

- Emerald has approximately 400 employees
- We have about 50 people working at our corporate office

Location

- Emerald has offices in Los Angeles, CA
- Emerald's Travel Nurses are at hospitals all over the US

Products

- N/A

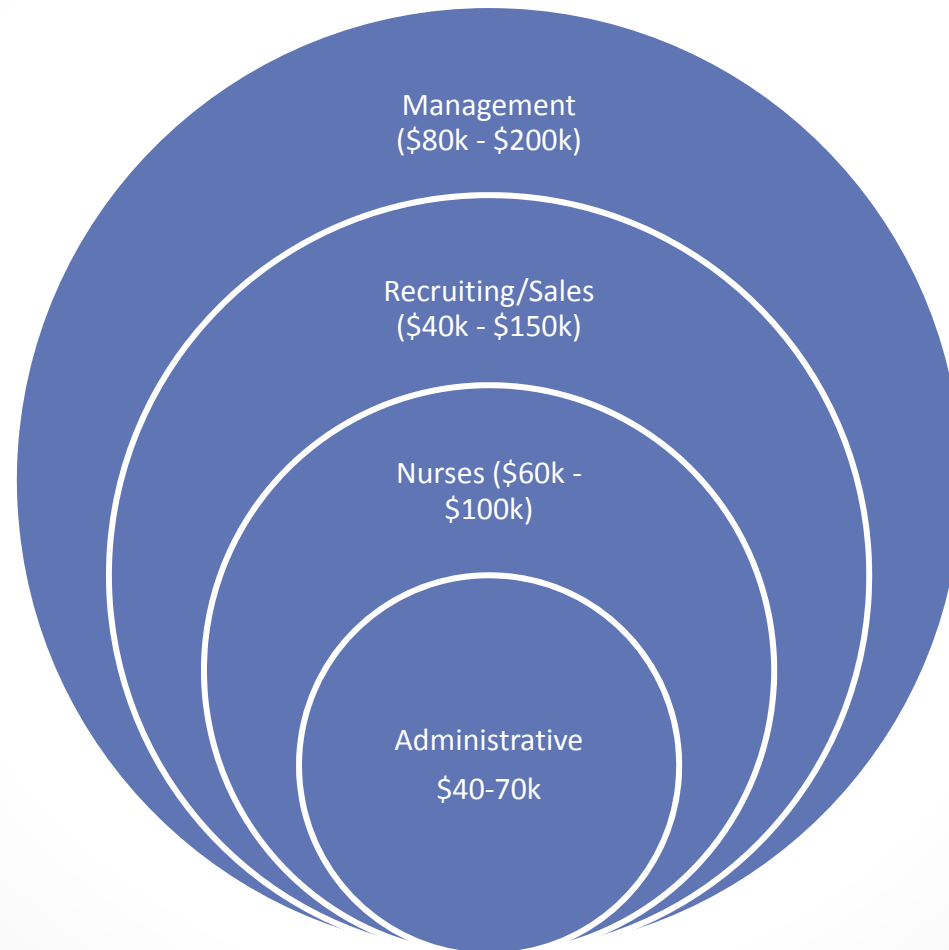
Services

- Emerald provides Travel Nurses to hospitals

Current Role



Career Compensation



ACADEMIC EXERCISE

- We will now spend several minutes discussing the day's academic module and how it is relevant in the 'real world'

QUESTION AND ANSWER

