



AUSTIN CLEMENTS

Venture Capitalist



GROWING UP

as a nerd





HITTING MY STRIDE

.....



MOREHOUSE
COLLEGE

- Unapologetically ambitious
- Embracing my interests
- Operating in the real world
- Recognizing strengths/weakness

THE BRIGHT IDEA

Technology

+

Investing

+

Small Businesses

=

Venture Capital



The image shows the 'Shark Tank' logo in a stylized, bold, blue font with a white outline. The text is set against a background of a blue, underwater scene with a grid pattern on the ceiling and various sea creatures like sharks and fish swimming around. The logo is centered in the upper half of the image.

SHARK TANK

WHAT A

VC

IS

(and isn't)

HOW I SPEND MY TIME

Negotiating Deals



Everything Else

FINDING ENTREPRENEURS



QUICKLY GETTING UP TO SPEED



BUILDING THE TEAM



**TAKING ON THE
COMPETITION**



WINNING TOGETHER





WORD TO THE WISE...

- Play to your strengths, collaborate where you're weakest
- People give you money to work on great ideas
- You don't need to be rich to be one of those people
- Small steps in the right direction lead to greatness